

INTRODUCING Vivint Smart Home

ESSENTIALS SMART ENERGY PACKAGE BY VIVINT

Include a premium whole home automation system with solar to increase customer value and pull-through rate. With just days to install Smart Home, you will give your customers high value at the start of the project.

The image displays three overlapping screens from the Enerflo website and app. The top screen shows the 'Smart Energy. Smart Security. Professionally Installed' headline and a list of included items for 'The Essentials Plus' package: Doorbell Camera Pro, Vivint Smart Hub, Outdoor Camera, Smoke Detector, Smart Thermostat, Smart Doorlock, Two Door/Window Sensors, and Smart Garage Door Controller. A callout bubble on the left states '+25% Increase in Pull-Through Rate'. The middle screen shows a pricing table for the 'Exclusive Partner' package:

Item	Retail Price
12 mo Monitoring & Service	\$54.99/month
Hardware	\$1,000
Install/Activation	\$199
Total	Total Value

The bottom screen shows the 'YOUR SOLAR COMPANY' package price breakdown with three items marked as 'Included' and a final price of '\$29.99/mo*'. A callout bubble on the right states 'Available to ALL Enerflo Partners'. Another callout bubble at the top right says 'INSTALL Within Days of Solar Sale'.

Vivint Smart Home Adds High Value to Every Solar Install Project

- ✓ Install Vivint Smart Home™ within days of the solar sale
- ✓ Reduce customer attrition with a high-value smart home package to get them started on their energy transformation journey *before* the solar install
- ✓ Increase your pull-through by 25+%
- ✓ The Smart Home Essentials package is a \$3,000 value that includes hardware and installation, with a low monthly monitoring & service fee
- ✓ Smart Home is available to all Enerflo Partners

Book a Discovery Call

Book a Discovery Call with an Enerflo Platform Consultant to find out if Enerflo is a good fit for your solar business.

[BOOK TIME NOW](#)

Two Great Solutions, One Smart Integration

Enerflo is the first solar sales and project management platform to offer smart home solutions as part of the solar system deal and is available to all Enerflo partners who opt in for the feature. The Vivint Smart Home Essentials Package is a \$3,000 value that can be passed along to your customers.

 <p>Increase Solar Realization Rates</p> <p>Increases by 25% points</p>	 <p>Engage Daily with Customers</p> <p>13 times a day average app interactions</p>	 <p>Install Smart Home within Days</p> <p>Smart Security gets installed within days of the sale</p>	 <p>Turnkey Integration</p> <p>Start selling within Enerflo instantly</p>
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The Essentials Package is a \$3,000 Value

The Essentials Package includes:

- Monitoring & Service (Discounted*)
- Vivint Smart Hub
- 1 Motion Detector
- 2 Door/Window Sensors
- Smart Thermostat
- Doorbell Camera Pro
- Smart Doorlock
- Smart Garage Door Controller



	RETAIL PRICE	YOUR COMPANY PACKAGE PRICE
12 Month Monitoring & Service	\$54.99/month*	✓
Hardware	\$1,000	✓
Install/Activation	\$199	✓
TOTAL VALUE	\$3,000	FREE*

**Monitoring & Service will be billed at \$54.99/month starting month 13.*